WELCOME TO THE
LPEQ Investor Conference 2017
“Engaging investors today, to deepen understanding of key investment considerations for the future”

AGENDA

09.30 Registration
10.00 Welcome
   Mark Florman, LPEQ Chairman
10.05 Operational excellence: views on how the private equity investment success and value is created
   Gerry Murphy, The Blackstone Group International Partners LLP
10.30 The Private Equity Model – Actively managing for value
   Recent interest in passive and active investment strategies provides context to highlight the active investment management approach embedded in the private equity investment model.
   Amanda Good (HgCapital)
   Torsten Grede (Deutsche Beteiligungs)
   David Till (Oakley Capital)
   Kristof Vande Capelle (Gimv)
   Moderator: Douwe Cosijn (LPEQ)
11.15 Coffee
11.30 LPE – Accessing growth and returns
   A review of asset allocation strategies to private equity and the significant allocations being made to the asset class.
   William Gilmore (Aberdeen AM)
   Desmond Kinch (Overseas AM)
   Andrew Lister (Aberdeen AM)
   Tim West (Rathbones)
   Moderator: Bill Barnard (Canaccord Genuity)
12.15 Importance of a vibrant and responsible financial services industry
   The Rt Hon Greg Clark MP, Secretary of State for Business, Energy and Industrial Strategy
12.45 Lunch
13.30 Welcome back
   Mark Florman, LPEQ Chairman
13.35 Employer responsibility, engagement and achieving success on behalf of all stakeholders
   Frances O'Grady (TUC)
   Tim Montgomerie (Political commentator)
14.10 LPE – Delivering returns in uncertain times
   A discussion on the perceptions and realities of investors, the media and other interested parties of private equity.
   Tom Durie (Radnor Capital Partners)
   Toby Mitchenall (Private Equity International)
   Roger Pim (Standard Life Capital Partners)
   David Stevenson (Financial journalist and commentator)
   Aaron Stocks (Travers Smith)
   Moderator: Jonathan Guthrie (Financial Times)
15.00 The political and regulatory outlook for the European financial services market and possible impacts for the EU/UK financial services markets
   David Wright, Partner Flint Global and former Chairman of IOSCO
15.20 Closing comments
   Mark Florman, LPEQ Chairman
LIST OF SPEAKERS 2017

Mark Florman
Chairman, LPEQ

Mark is a businessman and entrepreneur active in policy making. His mission is focused on driving and measuring economic and social impact and harnessing human potential. Mark created the External Rate of Return: to date, the most holistic system developed to track and improve a business’s economic and social impact.

Amanda Good
Partner, HgCapital

Amanda leads the Portfolio Projects Team and is a member of the Operating Committee. Amanda joined HgCapital in 2014 from Bain & Company, where she was a partner in the European private equity and technology practices. At Bain she worked with HgCapital for many years, and with a wide range of funds on pre-deal diligence and post-acquisition projects. Before moving to Europe, she spent six years with Bain in San Francisco/ Silicon Valley working with technology clients and private equity funds.

Douwe Cosijn
CEO, LPEQ

Douwe became LPEQ’s Chief Executive in January 2016, with responsibility for working with LPEQ’s members to set the strategy for engaging with the financial markets, investors and the media. Prior to joining LPEQ, Douwe was Director of Corporate Affairs at 3i with responsibility for the Group’s investor relations and financial communications. He began his career in Brussels, specialising in EU financial services regulation and political affairs.

Kristof Vande Capelle
Chief Financial Officer, Gimv

Kristof co-founded Gimv in 2002. The Gimv Capital group currently manages €1.6 billion across three funds and a listed investment company. Kristof plays a key role within the business and has overall responsibility for operations. Kristof also has responsibility for all acquisitions and disposals made by the funds.

William Gilmore
Head of Primary Funds Europe, Aberdeen Asset Management

William is Head of Primary Funds Europe based in the Edinburgh office. He leads primary funds investment and monitoring in Europe. William joined Aberdeen in 2014 from the Scottish Widows Investment Partnership (SWIP) heritage team. Prior to joining SWIP in 2000, William worked for Murray Johnstone for ten years. William holds a BA in Accountancy and Economics from the University of Strathclyde. He was formerly a member of the British Venture Capital Association’s Limited Partner Advisory Committee.

David Till
Senior Partner, Oakley Capital

David Till co-founded Oakley Capital in 2002. The Oakley Capital group currently manages £1.16 billion across three funds and a listed investment company. David plays a key role within the business and has overall responsibility for operations. David also has responsibility for all acquisitions and disposals made by the funds.

Torsten Grede
Member of the Management Board, Deutsche Beteiligungs

Torsten has been spokesman of the Board of Management at Deutsche Beteiligungs since March 2013 and a member of the Board of Management since January 2001.

Torsten started his career at Deutsche Beteiligungs in 1990 and now has over 25 years of experience in private equity. He studied business administration in Cologne and St Gallen, following a traineeship in banking.

Gerry Murphy
Chairman, The Blackstone Group International Partners LLP

Gerry is Chairman of The Blackstone Group International Partners LLP, Chairman of Tate & Lyle plc, Non-Executive Director of Intertrust NV and Chairman of Invest Europe.

William is Head of Primary Funds Europe based in the Edinburgh office. He leads primary funds investment and monitoring in Europe. William joined Aberdeen in 2014 from the Scottish Widows Investment Partnership (SWIP) heritage team. Prior to joining SWIP in 2000, William worked for Murray Johnstone for ten years. William holds a BA in Accountancy and Economics from the University of Strathclyde. He was formerly a member of the British Venture Capital Association’s Limited Partner Advisory Committee.

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Gerry Murphy
Chairman, The Blackstone Group International Partners LLP

Gerry was CEO of Kingfisher plc, Carlton Communications plc, Exel plc and Greencore Group plc and held senior positions with Grand Metropolitan plc. He was a Non-Executive Director of British American Tobacco plc, Merlin Entertainments plc, Reckitt Benckiser Group plc, Abbey National plc, Novar plc and Hornbach Holding AG.

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Tim joined Rathbones in 1997, having graduated from Durham University and a brief career as a teacher. He became an associate director in 2001 and an investment director in 2005. He manages private client portfolios, pension funds and charities, and is a Chartered Fellow of the Chartered Institute for Securities and Investment. Tim sits on the Rathbone Collective Funds Committee, with responsibility for researching Private Equity. He advises the Strategic Asset Allocation Committee on Private Equity. Tim chairs the WMA Indices committee.

Bill Barnard
Financials Analyst, Canaccord Genuity

Having graduated from the University of Nottingham, Bill joined the Banking Supervision Division of the Bank of England in 1993. In 1998 Bill joined Dresdner Kleinwort as a Speciality and Other Finance Analyst. Subsequently he worked at Evolution, Societe Generale and Stifel (formerly Oriel Securities) before joining Canaccord Genuity in February 2016.

The Rt Hon Greg Clark MP
Secretary of State for Business, Energy and Industrial Strategy

Greg is a Conservative MP, who has represented Tunbridge Wells since 2005. He is Secretary of State for Business, Energy and Industrial Strategy and was previously Secretary of State for Communities & Local Environment. Greg has been Minister for Cities, Financial Secretary to the Treasury, Minister of State in the Cabinet Office and Minister for Universities, Science & Cities. Greg was Director of Policy for the Conservative Party and worked as a Special Adviser to the Secretary of State for Trade & Industry.

Desmond Kinch
Founder, Overseas Asset Management

Desmond founded Overseas Asset Management (Cayman) Ltd. ("OAM"), the leading boutique investment management firm in the Cayman Islands, in 1989. OAM invests in listed private equity funds as part of its mandates for OAM Asian Recovery Fund and OAM European Value Fund. Desmond is a CFA Charterholder and a past President of the Cayman Islands Society of Financial Analysts, an affiliate chapter of the CFA Institute.

Andrew Lister
Senior Investment Manager, Aberdeen Asset Management

Andrew is a Senior Investment Manager on Aberdeen Asset Management’s Closed End Fund Opportunities Team. He has been with the team for 16 years. In that time he has been involved in all aspects of investment analysis, selection and portfolio management across developed, emerging and frontier markets through a variety of fund structures and asset classes, including private equity. His specific focus is on markets and investments in the Americas and EMEA.

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Tom Durie
Partner, Radnor Capital Partners

Tom has advised listed investment companies for 30 years. He started his corporate broking career at BZW in 1985, followed by senior roles at HSBC Investment Bank, Winterfloods and Oriel Securities. At Winterfloods, he co-founded the highly ranked Investment Trusts’ team. He changed from Corporate Broking and Advisory to join investor relations consultancy Broker Profile in late 2012 as Head of Investment Companies, introducing Investment Companies to a wide range of investors. Tom co-founded Radnor Capital Partners in January 2016.

Tim Montgomerie
Political commentator

Tim is editor of the new campaigning website UnHerd.com. He is a political activist, blogger, columnist and former comment editor for The Times. He was co-founder of the Centre for Social Justice think tank and founded and edited the ConservativeHome website. Tim worked for the Conservative Party, was a former chief of staff to Iain Duncan Smith and a speech writer for William Hague. He started his career as an analyst at the Bank of England.
Toby Mitchenall
Senior Editor, Private Equity International

Toby is responsible for the private equity-related content produced by business information group PEI, which includes Private Equity International, Private Funds Management and Secondaries Investor. Toby has been covering private equity markets for more than a decade as both journalist and communications consultant.

Roger Pim
Deputy Head, Standard Life Capital Partners

Roger is Deputy Head and a member of the Management Board of SL Capital Partners, the private equity and infrastructure arm of Standard Life Investments. Roger is responsible for SL Capital's listed vehicle, Standard Life Private Equity Trust, and leads SL Capital's fundraising and investor relations team. Roger is a member of the investment committee and serves as an advisory board member on a number of leading European private equity funds. Prior to joining SL Capital in 2002, Roger worked for Goldman Sachs in London in their corporate finance team.

David Stevenson
Financial journalist and commentator

David is a financial journalist and commentator for leading publications including The Financial Times, Investment Week, Money Week and Investors Chronicle. He is executive director of the alternative finance news and events service www.altfi.com, which focuses on major trends in marketplace lending, crowdfunding and working capital provision for SMEs. David was a director at The Rocket Science Group and a senior producer in business and science in BBC TV. He is a non-executive director on the SQN Secure Income fund and the Aurora Investment Trust.

Aaron Stocks
Partner and Head of Listed Funds, Travers Smith

Aaron is the Head of Listed Funds at Travers Smith and Chairman of LPEQ’s Regulatory Committee. Aaron and his team advise investment companies, their managers, sponsors and brokers on fund formation, structuring, fundraising, restructuring and dealing with activist shareholders. He focuses on complex reorganisations, fund mergers and contentious meetings, as well as regularly advising on corporate governance, rule compliance and reporting. Aaron has worked on three transactions which have been awarded Deal of the Year status from the legal press and is listed in Legal 500 and Chambers.

Jonathan Guthrie
Head of Lex, Financial Times

Jonathan is the head of Lex, the FT’s daily commentary on companies and investment, and an associate editor. He was City editor and writer of Lombard, an irreverent column on the Square Mile and corporate Britain. Jonathan held other roles on the FT, including UK companies editor and enterprise editor. As a regional correspondent, he reported on manufacturing, the financial crisis, the fuel blockade and domestic terrorism. He led investigations into Eurasian Natural Resources Corp, British Biotech and the “Gem of Tanzania” accounting fraud.

David Wright
Partner, Flint Global

David is a Partner at Flint Global. He worked for 34 years in the European Commission in Brussels. He was a member of President Delors’ advisory group and a member of both Lord Brittan’s and President Santer’s cabinets in the 1990s. From 2000, he played a major role in integrating European capital markets, becoming Deputy-Director General for financial policy and markets and acting as rapporteur on both the Lamfalussy and De LaRosière Committees. From 2012 to March 2016 he was the Secretary General of IOSCO based in Madrid.

LPEQ is an international private equity platform with a shared vision of shaping the industry and its place in the public markets. Its purpose is to engage market participants to deepen understanding of listed private equity, key investment considerations and of its inherent economic benefits.

For more information, please contact:
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